A WORD

Dear Community,

Through the power of a shared purpose and strong partnerships, together, we change lives. In 2018-19, we served 37,744 through the Community Impact Fund, 15,146 individuals received crisis intervention/prevention services, over 5,800 jobs were impacted by kidsLINK Afterschool Program, $70,582 Emergency Food & Shelter Funds were distributed in Gallatin and Park Counties, and thousands more were touched through our grant-supported collective-impact work.

From improving access to quality early child care and education, keeping seniors safe and connected, to getting the word out about 2-1-1 to help save lives, we didn’t back away from our community’s toughest challenges. This report is a testament to the impact communities can make when we come together and UNITE For Humanity.

The accomplishments are a result of generous donors, remarkable partners, talented volunteers and steadfast advocates. We are immensely thankful for the support. Improving our society takes collaboration. It takes innovation. And it is driven by people who are empowered and prepared to strengthen their communities. We are proud to be the vehicle for volunteers, donors and advocates who seek to change lives and strengthen communities through service, collaboration and impact.

- Danica Jamison, President & CEO and Shannon O’Hare, Board Chair, Stockman Bank

OUR WORK

People need help and hope. United Way offers both through its programs and services, while connecting communities with critical resources and delivering solutions at scale.

Behavioral Health and Mental Well-Being

Our community is healthier and more resilient due to a shift to a new collective mindset and understanding of behavioral health and mental well-being.

Because of you, 15,146 neighbors received crisis prevention, intervention and education.

Basic Needs

All community members experience an improved quality of life because more people’s basic needs are met.

Because of you, 14,637 neighbors receive essential services including emergency shelter, food, and child care.

Child & Youth Success

Children have a strong start and a strong foundation for success in school, work and life.

Because of you, 19,283 children received literacy support through after school programs, early care and education programs, book and literacy kit distribution, “parents as teachers” programs, and more.

Senior Stability

Our community is addressing current senior needs and is preparing for future demands.

Because of you, 3,490 neighbors ages 60 Years + received support services.

POWER OF PARTNERSHIPS

United Way mobilizes the caring power of communities to improve lives in Gallatin, Madison, Meagher and Park Counties. We galvanize people and organizations to work collaboratively to improve education, financial stability and health for individuals and communities. Collaborative efforts with partners include:

- Community Organizations Assisting in Disaster
- GGUW Community Impact Fund
- kidsLINK Afterschool Program
- Elevating Behavioral Health
- LiveWell49
- Early Childhood Community Council
- Livable Communities with AARP
- Montana Project LAUNCH Initiative
- Gallatin Mental Health Local Advisory Council
- Greater Gallatin Homeless Action Coalition
- Gallatin County Anti-Human Trafficking Task Force with The Heart Initiative
Every day, in all corners of our world, communities struggle with obstacles that are difficult to face and too hard to ignore. Illiteracy. Homelessness. Suicide. Local issues that require local solutions.

There is hope. Through community investments and collaborative programs, we are improving quality of life for everyone in Gallatin, Madison, Meagher and Park Counties.

**Basic Needs**

Affordable, quality, accessible child care is essential for the financial stability of families. Currently, only 33% of the needed early child care slots are available in Gallatin County. In 2018, Greater Gallatin United Way partnered with Child Care Connections to increase child care slots by piloting a New Early Care Provider Fund. 205 new spots are projected by December 2019 in Bozeman, Belgrade, Manhattan and Three Forks.

**Behavioral Health & Mental Well-Being**

Montana continues to have the highest suicide rate in the U.S. and has for over 40 years. The Resilience Project of Greater Gallatin United Way launched in 2016 to build healthier and more resilient communities through a shift to a new collective mindset about behavioral health and mental well-being and how to improve whole-person health. Connecting with people where they are, for example – at work – is one strategy to deliver information and resources. Through community-wide and workplace learning events, the project aims to reduce stigma, normalize, and increase understanding around how we can help ourselves and each other experience better mental health.

**Child & Youth Success**

Data shows that 37% of children entering kindergarten in Bozeman Schools are without the early literacy skills they need to be reading at grade level by 3rd grade. Out-of-school time activities are essential to support early literacy. With the help of Bozeman Noon Rotary and a significant annual matching gift challenge from Mark and Betsy Sullivan, we brought Dolly Parton’s Imagination Library to our community. It is a book gifting program that mails free, high-quality books every month to children from birth until they begin school. We seek to expand the program to the other communities we serve.

**Senior Stability**

Social isolation impacts the health, well-being and quality of life of older persons. 3,490 persons aged 60 years and older received support services including meals, friendships, tele-calls, in-home assistance, door-to-door transportation and more.

UNAUDITED STATEMENT OF FINANCIAL POSITION (CONDENSED)

Assets & Liabilities

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current assets</td>
<td>$548,332</td>
</tr>
<tr>
<td>Endowment Assets</td>
<td>$507,529</td>
</tr>
<tr>
<td>Other Assets</td>
<td>$  3,460</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$1,059,321</strong></td>
</tr>
<tr>
<td>Accounts Payable &amp; Accrued Liabilities</td>
<td>$127,970</td>
</tr>
<tr>
<td>Allocations Payable</td>
<td>$ 335,000</td>
</tr>
<tr>
<td>Net Assets</td>
<td>$ 596,351</td>
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<tr>
<td><strong>Total Liabilities &amp; Net Assets</strong></td>
<td><strong>$1,059,321</strong></td>
</tr>
</tbody>
</table>

STATEMENT OF ACTIVITIES (CONDENSED)

Support & Revenue

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Support Revenue</td>
<td>$819,871</td>
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<tr>
<td>Other Revenue</td>
<td>$ 738,203</td>
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<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$1,558,074</strong></td>
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</table>

Expenses

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program - CI Fund Allocations</td>
<td>$ 349,600</td>
</tr>
<tr>
<td>Program</td>
<td>$ 830,182</td>
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<tr>
<td>Fundraising</td>
<td>$ 308,609</td>
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<tr>
<td>Management</td>
<td>$ 105,336</td>
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<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$1,593,727</strong></td>
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</tbody>
</table>

CHANGE IN NET ASSETS

- $ 35,653

Independent audit to be conducted by Amatics CPA Group.

Annual audit and tax form 990 for period ending June 30, 2018 are available for your review at: www.greatergallatinunitedway.org/financials

kidsLINK Afterschool Program Consolidated Statement of Financial Position - Fiscal Year Ending June 30, 2019

Revenues

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Parent Fees</td>
<td>$654,589</td>
</tr>
<tr>
<td>Grants</td>
<td>$ 279,178</td>
</tr>
<tr>
<td>Private Contributions</td>
<td>$  69,640</td>
</tr>
<tr>
<td>Sponsors/Events/Other</td>
<td>$   11,230</td>
</tr>
<tr>
<td><strong>Total Revenues</strong></td>
<td><strong>$1,014,637</strong></td>
</tr>
</tbody>
</table>

Expenses

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$ 978,700</strong></td>
</tr>
</tbody>
</table>
2018-19 Greater Gallatin United Way Board of Directors

Greater Gallatin United Way Board of Directors is charged with 10 collective responsibilities. The board supports leadership in planning; represents the community; enhances the organization’s public standing; ensures adequate resources, provides financial oversight; evaluates and supports the President/CEO; establishes and monitors policies, and ensures legal and ethical integrity and accountability.

**Officers & Executive Committee Board Members**
- **Board Chair**, Scott Holton, Rudd & Company PLLC
- **Past Board Chair**, Matt Kelley, Gallatin City/County Health Dept.
- **First Vice Chair**, Shannon O'Hare, Stockman Bank
- **Second Vice Chair**, Pat McKernan, Microbion Corp.
- **Treasurer**, Randi Gregg, Rudd & Co.
- **Secretary**, Rob Watson, Bozeman School District #7*
- **Strategic Planning Chair**, George Haddenhorst, Retired
- **Advocacy Chair**, Steve Schmidt, Hope Lutheran Church
- **Fundraising Chair**, Rick Landers, Axilon Law Group*

**Directors** (continued)
- Roland Bachmann, GCC Trident
- Gale Bacon, Belgrade Community Library*
- Canaan Bontadelli, Coffman Engineers
- Joe Cleveland, US Bank
- Linda Gale, NorthWestern Energy
- John Hill, Bozeman Health
- Amy Kanuch, MSU Communications
- Jen Nord, MeatEater, Inc.*
- Cindy Sease, Bozeman Daily Chronicle
- Kurt Thomson, Stahly Engineers

**Honorary**
- Joe Billion, Billion Auto Group

**Board Meetings**
FY July 1, 2018 to June 30, 2019
- September 6, 2018
- October 4, 2018
- November 1, 2018
- December 6, 2018
- January 1, 2019
- February 4, 2019
- March 1, 2019
- April 4, 2019
- May 3, 2019
- June 7, 2019

**Staff**
- Danica Jamison, President & CEO
- Marjorie Seymour, Director of Donor Engagement
- Karen DeCotis, Director of kidsLINK Afterschool
- Sylvia Drain, Director of Community Engagement
- Sarah Krumm, Child Success Coordinator
- D’Arcy White, Data Systems Manager
- Kaylee Assibey, Accountant (contract)
- Ellie Martin, Behavioral Health Consultant (contract)

**2018-19 AWARD RECIPIENTS**

2019 Community Impact Award
- First Security Bank
For financial & advocacy support of kidsLINK Afterschool Programs

2019 LIVE UNITED Award
- Rotary
- Rotary Noon Rotaract Club
- Mark & Betsy Sullivan
For launching Dolly Parton’s Imagination Library early literacy program

2019 Employee Giving Award
- UPS
For their employees’ generosity through workplace giving and volunteerism
For 42 years, Greater Gallatin United Way has been bringing community leaders, faith-based groups, businesses, nonprofit organizations and governments to identify critical human needs and work together to create positive change that benefits everyone in Gallatin, Madison, Meagher and Park Counties.

As a result, donors, volunteers, businesses, governments, nonprofits, and community groups are energized to invest in neighbors through the Community Impact Fund.

2019-20 COMMUNITY IMPACT FUNDED PARTNERS

- Greater Gallatin United Way kidsLINK Afterschool Program
  - Belgrade Heck/Quaw
  - Belgrade Middle
  - Belgrade Ridge View
  - Belgrade Saddle Peak
  - Big Timber
  - Bozeman Chief Joseph
  - Bozeman Emily Dickinson
  - Bozeman Hawthorne
  - Bozeman Hylait
  - Bozeman Irving
  - Bozeman Longfellow
  - Bozeman Meadowlark
  - Bozeman Morningstar
  - Bozeman Whittier
  - Gallatin Gateway
  - Gardiner
  - Girl Scouts
  - LaMotte School
  - Livingston Landon's Lookout
  - Livingston LINKS for Learning
  - Manhattan School
  - Monforton
  - Ophir
  - Shields Valley
  - Three Forks Elementary
  - Three Forks Middle School
  - Three Forks High School
  - Three Forks Summer Recreation Task Force
  - West Yellowstone Little Rangers Learning Center

- Greater Gallatin United Way kidsLINK Afterschool Program
  - West Yellowstone School
  - White Sulphur Springs Stevens Youth Center

- Greater Gallatin United Way
  - Early Childhood Community Council
  - VolunteerMT.org

- HAVEN
  - Help Center
    - 2-1-1 Call Center
    - Child Advocacy Center
    - Community Crisis Intervention
    - Hearts & Homes
    - Internship Program
    - Sexual Assault Counseling Center
    - Telecare

- HRDC
  - Blueprint Program
  - Food & Nutrition KidsPack Program
  - Galavan Transportation
  - Head Start
  - Homemaker Program
  - Housing First Program
  - Senior Reach Program
  - Volunteer Income Tax Assistance (VITA)
  - Warming Center of Park County

- The Resilience Project of Greater Gallatin United Way

- Women In Action Big Sky

IMPROVING LIVES

Foundations
Private and public foundation grant awards are a vital source of support. These foundations sustain our work in our four community impact areas.

- 21st Century Community Learning Centers
- AMB West Philanthropies
- Blue Cross Blue Shield Foundation of MT
- Bozeman Area Community Foundation
- Bozeman Public Library Foundation
- CenturyLink Clarke M Williams Foundation
- Dennis & Phyllis Washington Foundation
- First Interstate Bank Foundation
- First Security Bank Foundation
- Gilhousen Family Foundation
- MT Dept of Public Health and Human Services
- MT Healthcare Foundation
- MT Office of Public Instruction
- MT Project LAUNCH
- MT Right Hand Foundation
- Nationwide Insurance Foundation
- Pacer Foundation
- Scoob Trust Foundation
- The Dairy Keep Project
- US Bank Foundation
- Wells Fargo Foundation
- Yellowstone Club Community Foundation
Individuals
Over 1,200 households change lives through their donations to Greater Gallatin United Way’s four community areas.

Businesses
Each year, we work with hundreds of organizations to create lasting solutions for local impact through their financial support. These organizations are investing in the communities where their employees, customers and constituents live and work.

- Ace Hardware - Livingston
- Advanced Performance & Rehab
- Amatics CPA Group
- AROD Management
- Assessment Psychiatry
- Axilon Law of Bozeman PC
- Barnard Construction
- Barnes & Noble
- Belgrade Parents & Teachers for Kids
- Bequet Confections
- Best Western GranTree Inn
- Big Sky Stained Glass
- Billion Auto Group
- Blackfoot Communications
- Booth Dental
- Bozeman Brewing Co Inc.
- Bozeman Daily Chronicle
- Bozeman Ford Lincoln & RV Center
- Bozeman Health
- Bozeman Noon Rotary
- Bozeman Sweet Pea Lions Club
- Bridger View Inspections
- Cashman Nursery & Landscaping
- Coffman Engineers
- Colombo’s Pizza & Pasta
- CTA Architects
- Dan J Holland, CPA
- Darby Wholesale
- Dan Rust State Farm Insurance
- Ellison Repair Service
- Emily Dickinson PAC
- ERA Landmark Real Estate
- Erotique
- First West Insurance
- Fresco Cafe
- Gallatin County Mental Health Local Advisory Council
- Gallatin Valley HR Association
- GCC Trident
- Hawthorne Elementary PAC
- Hoplite Industries
- House of Clean
- K Lee Services
- Luebeck Law Office
- Mackenzie River Pizza
- Manhattan Bank
- Martel Construction
- McClain, Younkin & Willett, PLLC
- Meadowlark Elementary PAC
- Montana Container Corp.
- Montana Creativity Quest, Inc.
- Montana Horse Sense
- Morning Star Elementary PAC
- Mountain Hot Tub, Inc.
- Murdoch’s Ranch & Home Supply
- NorthFork Financial, LLC
- Northwest Farm Credit Services
- Owenhouse Ace Hardware
- NorthWestern Energy
- Opportunity Bank
- Parkes & Parkes, LLC
- Pheasant Farms, LLC
- Pilgrim Congregational Church of Christ
- Printing for Less
- Professional Financial Management
- Revolv Menswear
- Royal 7 Budget Inn - Lien Corporation
- Same Day Delivery, LLC
- Schafer Construction Inc.
- Southwestern Montana Insurance Center
- Stewart Engineering
- Stockman Bank
- Summit Dental
- Tarlow, Stonecipher, Weamer & Kelly, PLLC
- The Flooring Place
- The Meridian Group, Inc.
- Thirteen Mile Lamb and Wool Co.
- Thompson Media
- Tom’s Alignment Center
- Universal Athletic Services, Inc.
- Wild West Shirt Company
- Zoot Enterprises, Inc.

Employees
For 42 years, United Way has been partnering with companies to help them realize their employee-engagement efforts and achieve their social responsibility goals. Through Greater Gallatin United Way, these local companies change the lives and communities of their employees every day.

- AAA
- Abbott Laboratories
- Amatics CPA Group
- American Simmental
- Anderson ZurMuehlen
- AT&T
- Bank of Bozeman
- Belgrade School District #44
- Billion Auto Group
- Bozeman Health
- Bozeman School District #7
- Cashman Nursery
- CenturyLink
- Cigna
- City of Three Forks
- Community Food Co-op
- Costco
- DA Davidson
- Delta Airlines
- Eide Bailly
- Eli Lilly
- Enterprise Rent-A-Car
- ERA Landmark Real Estate
- Federal Express
- First Interstate Bank
- First Security Bank
- First West Insurance
- GCC Trident
- General Dynamics
- Greater Gallatin United Way
- IBM
- J & H Office Equipment
- JC Penney
- Macy’s
- Manhattan Bank
- Microbion
- Monforton School
- MSU Bookstore
- MSU
- Nationwide Insurance
- NorthWestern Energy
- O’Reilly Auto Parts
- Opportunity Bank
- Orbital ATK
- Raymond James
- Sanderson Stewart
- Security Title
- Shopko
- Sitka Gear
- Stahly Engineering
- State of Montana Employees
- Stifel Nicolaus
- Stockman Bank
- Target
- T D & H
- The Flooring Place
- Universal Athletics
- UPS
- US Bank
- Vista Outdoor
- Walmart
- Wells Fargo
- WIPFLI
- Workiva

In-Kind Contributors
These generous in-kind donors shared pro-bono talent, time, and donated goods with us to enhance our work.

- Amatics CPA Group
- Bozeman NAMI
- Gallatin Valley Farm To School
- KBZK / CBS
- Ron, Barb & Jenny Harms
- NorthWestern Energy
- Printing for Less
KIDSLINK AFTERSCHOOL PROGRAM

Greater Gallatin United Way & Partners

INVEST $1.3 MILLION in kidsLINK

SCHOOLS AND EDUCATION

BUSINESSES

PARENTS AND FAMILIES

32 AFTER SCHOOL SITES INVOLVED

397,497 HOURS OF WORKFORCE TIME GAINED

5,852 JOBS IMPACTED/BENEFITED

$9.8MIL OF ADDITIONAL PAYROLL GOES INTO THE POCKETS OF PARENTS

2,600+ CHILDREN KEPT SAFE AFTER SCHOOL

kidsLINK ENHANCES SOCIAL, EMOTIONAL, & ACADEMIC LEARNING OF CHILDREN – OUR FUTURE WORKFORCE

PARENTS “I COULDN’T KEEP MY JOB WITHOUT KIDSLINK.”

BOTTOM LINE | $54 Million

kidsLINK economic & monetized social footprint