

GREATER GALLATIN UNITED WAY, INC.

AUDITED FINANCIAL STATEMENTS

June 30, 2020 and 2019



AMATICS
CPA GROUP

**GREATER GALLATIN UNITED WAY, INC.
CONTENTS**

AUDITED FINANCIAL STATEMENTS	<u>Page</u>
Independent auditors' report	3
Statements of financial position	4
Statements of activities	5 - 6
Statements of functional expenses	7 - 8
Statements of cash flows	9
Notes to financial statements	10 - 34



INDEPENDENT AUDITORS' REPORT

Board of Directors
Greater Gallatin United Way, Inc.
Bozeman, MT

We have audited the accompanying financial statements of Greater Gallatin United Way, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Greater Gallatin United Way, Inc., as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Amatics CPA Group
Bozeman, Montana
January 28, 2021



**GREATER GALLATIN UNITED WAY, INC.
STATEMENTS OF FINANCIAL POSITION**

ASSETS

	June 30	
	2020	2019
CURRENT ASSETS		
Cash and cash equivalents	\$ 159,027	\$ 74,047
Investments	69,619	165,741
Accounts receivable	8,331	25,230
Grants receivable	185,199	141,665
Pledges receivable, net of uncollectible allowance of \$15,000 for both 2020 and 2019	201,547	149,657
	623,723	556,340
OTHER ASSETS		
Endowment investments	509,652	507,529
Beneficial interest in agency endowment	42,465	43,991
Prepays and deposits	3,529	3,460
	555,646	554,980
Total assets	\$ 1,179,369	\$ 1,111,320

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES		
Accrued liabilities	\$ 173,815	\$ 160,586
Accrued compensated absences	14,753	14,089
Accrued allocations	269,000	335,000
Accrued designations	7,310	6,676
Paycheck Protection Program loan	89,800	-
	554,678	516,351
NET ASSETS		
Without donor restrictions	(125,745)	(40,733)
With donor restrictions	750,436	635,702
	624,691	594,969
Total liabilities and net assets	\$ 1,179,369	\$ 1,111,320

See notes to financial statements.

GREATER GALLATIN UNITED WAY, INC.
STATEMENT OF ACTIVITIES
Year ended June 30, 2020

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Totals</u>
SUPPORT			
Contributions	\$ 583,586	\$ 634,424	\$ 1,218,010
Grants	392,712	90,000	482,712
Less: uncollected pledges	(19,511)	-	(19,511)
Special events, net of \$12,630 in expenses	12,577	3,550	16,127
Less: designations	<u>(7,310)</u>	<u>-</u>	<u>(7,310)</u>
Total support	<u>962,054</u>	<u>727,974</u>	<u>1,690,028</u>
REVENUE			
kidsLINK parent fees	488,063	-	488,063
Other income	424	-	424
Proceeds from Montana Community Foundation	14,311	-	14,311
Change in FMV of beneficial interest in agency endowment	-	(1,526)	(1,526)
In-kind donations	25,549	-	25,549
Investment return, net	<u>2,189</u>	<u>2,123</u>	<u>4,312</u>
Total revenue	<u>530,536</u>	<u>597</u>	<u>531,133</u>
SATISFACTION OF PROGRAM RESTRICTIONS	<u>613,837</u>	<u>(613,837)</u>	<u>-</u>
TOTAL SUPPORT, REVENUE, AND SATISFACTION OF RESTRICTIONS	<u>2,106,427</u>	<u>114,734</u>	<u>2,221,161</u>
EXPENSES			
Functional expenses			
Program	1,856,639	-	1,856,639
Fundraising	225,967	-	225,967
Management	<u>108,833</u>	<u>-</u>	<u>108,833</u>
Total expenses	<u>2,191,439</u>	<u>-</u>	<u>2,191,439</u>
CHANGE IN NET ASSETS	(85,012)	114,734	29,722
Net assets at beginning of year	<u>(40,733)</u>	<u>635,702</u>	<u>594,969</u>
NET ASSETS AT END OF YEAR	<u>\$ (125,745)</u>	<u>\$ 750,436</u>	<u>\$ 624,691</u>

See notes to financial statements.

GREATER GALLATIN UNITED WAY, INC.
STATEMENT OF ACTIVITIES
Year ended June 30, 2019

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Totals</u>
SUPPORT			
Contributions	\$ 637,172	\$ 31,806	\$ 668,978
Grants	113,308	60,000	173,308
Less: uncollected pledges	(7,801)	-	(7,801)
Special events, net of \$10,304 in expenses	8,146	-	8,146
Less: designations	<u>(5,321)</u>	<u>-</u>	<u>(5,321)</u>
Total support	<u>745,504</u>	<u>91,806</u>	<u>837,310</u>
REVENUE			
kidsLINK parent fees	654,589	-	654,589
Other income	1,247	-	1,247
Proceeds from Montana Community Foundation	14,221	-	14,221
Change in FMV of beneficial interest in agency endowment	-	(838)	(838)
In-kind donations	22,680	-	22,680
Investment return, net	<u>7,123</u>	<u>24,308</u>	<u>31,431</u>
Total revenue	<u>699,860</u>	<u>23,470</u>	<u>723,330</u>
SATISFACTION OF PROGRAM RESTRICTIONS	<u>82,624</u>	<u>(82,624)</u>	<u>-</u>
TOTAL SUPPORT, REVENUE, AND SATISFACTION OF RESTRICTIONS	<u>1,527,988</u>	<u>32,652</u>	<u>1,560,640</u>
EXPENSES			
Functional expenses			
Program	1,289,120	-	1,289,120
Fundraising	204,191	-	204,191
Management	<u>104,365</u>	<u>-</u>	<u>104,365</u>
Total expenses	<u>1,597,676</u>	<u>-</u>	<u>1,597,676</u>
CHANGE IN NET ASSETS	(69,688)	32,652	(37,036)
Net assets at beginning of year	<u>28,955</u>	<u>603,050</u>	<u>632,005</u>
NET ASSETS AT END OF YEAR	<u>\$ (40,733)</u>	<u>\$ 635,702</u>	<u>\$ 594,969</u>

See notes to financial statements.

GREATER GALLATIN UNITED WAY, INC.
STATEMENT OF FUNCTIONAL EXPENSES
Year ended June 30, 2020

	<u>Programs</u>				<u>Fundraising</u>	<u>Management</u>	<u>Total Expenses</u>
	<u>kidsLINK Program</u>	<u>Community Support</u>	<u>COVID-19</u>	<u>Total Programs</u>			
Allocations	\$ 249,700	\$ 258,691	\$ 432,350	\$ 940,741	\$ -	\$ -	\$ 940,741
Bank charges	14,520	173	-	14,693	3,979	2,055	20,727
Contract services	11,666	42,922	4,629	59,217	3,636	99	62,952
Curriculum	-	183	934	1,117	-	35	1,152
Fair share	2,866	1,274	-	4,140	5,200	1,273	10,613
Insurance	690	1,262	-	1,952	732	243	2,927
Interest	-	-	-	-	-	609	609
KidsLINK program	342,074	-	-	342,074	-	-	342,074
Marketing	9,590	26,759	-	36,349	24,998	1,079	62,426
Meetings	562	340	-	902	140	730	1,772
Personnel costs	161,185	95,382	24,675	281,242	139,560	82,220	503,022
Postage	8	-	-	8	1,044	201	1,253
Professional development	21,933	2,931	-	24,864	240	385	25,489
Professional fees	23,163	15,526	-	38,689	11,219	3,125	53,033
Rent and utilities	16,342	36,506	-	52,848	14,520	4,775	72,143
Supplies	3,249	24,854	2,949	31,052	2,212	8,143	41,407
Technology and maintenance	14,192	9,482	-	23,674	18,111	3,284	45,069
Travel and training	<u>2,082</u>	<u>943</u>	<u>52</u>	<u>3,077</u>	<u>376</u>	<u>577</u>	<u>4,030</u>
Total	\$ <u>873,822</u>	\$ <u>517,228</u>	\$ <u>465,589</u>	\$ <u>1,856,639</u>	\$ <u>225,967</u>	\$ <u>108,833</u>	\$ <u>2,191,439</u>
% of total expenses	<u>39.87 %</u>	<u>23.60 %</u>	<u>21.25 %</u>	<u>84.72 %</u>	<u>10.31 %</u>	<u>4.97 %</u>	<u>100.00 %</u>

See notes to financial statements.

GREATER GALLATIN UNITED WAY, INC.
STATEMENT OF FUNCTIONAL EXPENSES
Year ended June 30, 2019

	<u>Programs</u>			<u>Fundraising</u>	<u>Management</u>	<u>Total Expenses</u>
	<u>kidsLINK Program</u>	<u>Community Support</u>	<u>Total Programs</u>			
Allocations	\$ 119,100	\$ 209,776	\$ 328,876	\$ -	\$ -	\$ 328,876
Bank charges	18,724	-	18,724	2,703	824	22,251
Contract services	21,206	8,970	30,176	7,684	2,640	40,500
Curriculum	-	2,512	2,512	11	-	2,523
Fair share	3,897	1,310	5,207	3,750	502	9,459
Insurance	788	1,276	2,064	1,051	639	3,754
KidsLINK program	550,639	-	550,639	-	-	550,639
Marketing	1,258	667	1,925	53,223	201	55,349
Meetings	484	1,290	1,774	262	1,616	3,652
Personnel costs	122,700	121,226	243,926	88,769	74,942	407,637
Postage	13	10	23	1,383	25	1,431
Professional development	9,514	161	9,675	424	147	10,246
Professional fees	10,803	17,490	28,293	14,404	9,746	52,443
Rent and utilities	10,163	14,594	24,757	12,018	7,297	44,072
Supplies	6,711	3,741	10,452	1,938	4,131	16,521
Technology and maintenance	13,484	12,802	26,286	15,085	1,460	42,831
Travel and training	<u>1,665</u>	<u>2,146</u>	<u>3,811</u>	<u>1,486</u>	<u>195</u>	<u>5,492</u>
Total	<u>\$ 891,149</u>	<u>\$ 397,971</u>	<u>\$ 1,289,120</u>	<u>\$ 204,191</u>	<u>\$ 104,365</u>	<u>\$ 1,597,676</u>
% of total expenses	<u>55.78 %</u>	<u>24.91 %</u>	<u>80.69 %</u>	<u>12.78 %</u>	<u>6.53 %</u>	<u>100.00 %</u>

See notes to financial statements.

**GREATER GALLATIN UNITED WAY, INC.
STATEMENTS OF CASH FLOWS**

	Years ended June 30	
	2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES		
Receipts from donors and grantors	\$ 1,611,503	\$ 789,463
Other cash receipts	484,117	660,862
Payments for allocations and designations	(1,006,107)	(329,055)
Payments for salaries and related costs	(502,358)	(414,545)
Payments to vendors	(708,967)	(784,099)
Net cash used by operating activities	(121,812)	(77,374)
CASH FLOWS PROVIDED BY INVESTING ACTIVITIES		
Net proceeds from (purchases of) investments	116,992	101,082
CASH FLOWS PROVIDED BY FINANCING ACTIVITIES		
Proceeds from Paycheck Protection Program loan	89,800	-
NET CHANGE IN CASH AND CASH EQUIVALENTS	84,980	23,708
Cash and cash equivalents at beginning of year	74,047	50,339
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 159,027	\$ 74,047

See notes to financial statements.

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Nature of Operations

Greater Gallatin United Way, Inc. (the Organization) is a nonprofit agency organized to identify and prioritize human service issues; to garner and distribute resources to make an impact on those issues. *Greater Gallatin United Way fights for the health, education, and financial stability of every person in the greater Gallatin community.* The Organization takes a collective approach to community problem solving and serves people in Park, Madison, Meagher and Gallatin County, Montana. The Agency was incorporated with the State of Montana on December 19, 1978. The governing board consists of an elected board chair, and elected members of the board of directors. The Organization is supported primarily through contributions from an annual campaign, other programmatic fundraising efforts such as disaster relief fund for kidsLINK Afterschool scholarship funds, as well as grant funds.

Program Services

ONE Organization, UNITED Effort, GREAT Results

Greater Gallatin United Way (GGUW) is local, well-governed by volunteers, and has been an essential and vibrant supporter of the community. *Greater Gallatin United Way fights for the health, education, and financial stability of every person in the greater Gallatin community.* GGUW is a community leader in collective impact-driven work. To achieve our mission, we...

- identify priority community issues around **Health, Education and Income**
- utilize a strategic plan that directs GGUW to listen to the community and to provide leadership when warranted
- secure resources through an annual fundraising campaign, other programmatic fundraisers, disaster relief funds, grant writing, utilizing existing community assets and developing innovative partnerships
- convene individuals, businesses, nonprofits and government to work collectively targeting root causes and address the community's most pressing needs
- provide essential funding through our Community Investment/Impact process to vetted partner programs, ensuring donors that their dollars are wisely invested to make the most impact
- mobilize community members, businesses and their workforce to get involved by giving, advocating and/or volunteering

As a centralized philanthropy, we believe that real long-term change is best generated by a **united** effort, working collectively through a common agenda. When nonprofits are equipped to effectively collaborate, duplication is reduced and each partner's contribution multiplies to deliver greater results for the community.

Greater Gallatin United Way works on tough issues because...

- - Poverty is not a distant issue. It exists right here.
- - Mental illness is not a distant issue. It exists right here.
- - Illiteracy is not a distant issue. It exists right here.
- - Disaster impact is not a distant issue. It exists right here.

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

No one organization alone in isolation can solve complex community problems. The only way we can create real, lasting change is by working together through Collective Impact. Collective Impact requires that everyone work together in partnership – businesses, cities, government, schools, faith communities, foundations, and non-profit organizations – to tackle our most pressing challenges and develop lasting solutions.

Greater Gallatin United Way focuses on 4 Community Impact Areas:

- I. Basic Needs - Ensuring basic needs are met, including during times of disaster/crisis
- II. Children and Youth Success – Ensuring all children have the opportunity to reach their full potential
- III. Senior Stability – Promoting healthy aging
- IV. Mental Well-Being – Ensuring every individual realizes his or her own potential and can contribute to the community

Our strategies to ensure Basic Needs are met:

- - End homelessness and advance affordable housing options (U.S. Government defines affordable housing as housing that consumes 30% or less of a household's income)
- - Eliminate food insecurity
- - Access to affordable health care
- - Promote 2-1-1 / Suicide and Crisis Hotline + resource coordination and access to resources
- - Work collectively to ensure strong safety net for people's basic needs during times of disaster/crisis

Our strategies for Children and Youth Success:

- - Early literacy; children entering kindergarten ready learn
- - Grade level reading by 3rd grade (a key measure of a child's academic success, and a strong predictor of high school graduation)
- - Access to quality affordable early child care, 0-5 years (Child care is considered affordable if it is less than 10% of total income)
- - Access to quality affordable out-of-school-time care / summer programming, 5+ years
- - Empower/support families' ability to care for their children during times of disaster/crisis

Our strategies for Senior Stability:

- - Enhance senior mental and physical well-being
- - Provide opportunities to reduce isolation especially during times of disaster/crisis
- - Help seniors remain independent as long as possible
- - Promote end-of-life education and support for seniors and care givers

Our strategies around Mental Health and Well-Being:

- - Community outreach, education and awareness about mental health, mental well-being and mental illness
- - Combat human trafficking and abuse and support for survivors
- - Quality professional development, including burnout prevention for care providers
- - Access to mental health resources and services especially during times of disaster/crisis

We believe that no problem is so big that we can't solve it together, but it takes all of us: fundraisers, hand-raisers, change-makers, partners, and each of our donors to create lasting change through advocacy, fundraising, and volunteerism.

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

GGUW Program Services Successes

- **Community Investment/Impact** - Funds raised in GGUW's annual fundraising campaign are invested, "Community Investment/Impact", into over 60 local partner programs aimed at combating poverty and supporting education and health initiatives. Supporting seniors to reduce isolation and loneliness and supporting basic needs to lift up all those who are homeless, hungry or struggling financially are prioritized areas for GGUW funding. Centralized fundraising benefits our community by allowing donors to easily support multiple well-vetted organizations with one donation; providing local organizations an efficient method to access community dollars through an open and stringent grant process; and, mobilizing businesses, their workforce and community members to get involved. The community participates at all levels through giving, advocating, and volunteering.
- **COVID-19 Relief** – GGUW partnered with One Valley Community Foundation (OVCF) and Southwest Montana Community Organizations Active in Disaster (SWMT COAD) in mid-March 2020 to create a jointly managed Relief Fund for the pandemic. An initial goal of raising and allocating \$500,000 was met and as community needs continue to rise, the partnership continues to raise and allocate funding for basic needs such as shelter, rental assistance, food, access to primary care and behavioral health care, child care, provider burnout prevention support, COVID transmission prevention, and operational support for non-profits providing essential services.
- **kidsLINK Afterschool** – A GGUW initiative that was established in 1997 in response to an identified need in our rural communities; to keep children safe while their parents finished their work day. Up until the COVID pandemic, in concert with school districts, this school-based/linked program operates in 33 locations across 4 counties and served over 1,600 children daily. During the pandemic, kidsLINK programming pivoted to provide full-day, emergency childcare programming for essential workers in the spring/fall 2020 and then evolved again to provide full-day microschool programming as well as afterschool programming in some locations. The program is a fun, safe environment for K-8th graders that provides rich opportunities for learning, personal growth, and building relationships. With autonomy provided so that each school or district may use their community or neighborhood assets, the overall initiative objectives are to support working families, enhance children's emotional/social well-being, improve children's physical well-being, supplement children's academic success, and spark their interest in learning through varied enrichment activities offered through the program. kidsLINK Afterschool is the result of partnerships with school districts, MSU, libraries, non-profits and other local organizations and businesses.
- **Gallatin Early Childhood Community Council (ECCC)** - GGUW serves as the convener and fiscal agent for ECCC, which is a community-wide collaborative effort providing leadership to community partners with the goal of creating an efficient, effective and comprehensive system of early childhood services in the Greater Gallatin area to ensure that every child has a healthy and enriched beginning. Currently, GGUW and ECCC aim to increase access to affordable, quality child care during the COVID pandemic and help parents prepare their children for a successful transition to Kindergarten.

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

- **Dolly Parton Imagination Library (DPIL)** – GGUW launched DPIL in partnership with Dolly Parton’s foundation to provide free books to children to promote childhood early literacy skills-development and a love reading and learning. Children 0-4 years old may enroll and receive 1 book delivered to their mailbox each month; for children starting at birth they build a personal library of 60 books by the time they enter Kindergarten. GGUW promotes recruitment of the program for all children in Gallatin County and raises funds for the costs of shipping the books to each child with a goal of reaching a minimum of 2,000 children annually by 2023. GGUW also promotes parent engagement and activities to help children and our community reach our early literacy goals: 85% of incoming Kindergartners score 530 or above on STARS Early Literacy Assessment by 2022 and 90% of third-graders are reading at grade level by the end of the 2025 school year. With children's learning opportunities more limited due to the pandemic, the DPIL book distribution program has become even more important.

- **The Resilience Project** – The Resilience Project is a behavioral health and mental wellbeing initiative of Greater Gallatin United Way. Launched in 2016, The Resilience Project of Greater Gallatin United Way aims to build a healthier and more resilient community through a shift to a new collective mindset about behavioral health and mental well-being and how to improve whole-person health. The Resilience Project is a collaboration of nonprofits, schools, government agencies, foundations, law enforcement, medical professionals, businesses, faith organizations, and individuals working together to improve lives and strengthen communities through learning opportunities that facilitate the following outcomes:
 - Normalization of mental health as a component of whole-person health
 - Recognition of the signs and symptoms of mental health and illness
 - Willingness and acceptance for seeking support
 - Awareness of how to access help
 - Improvement of the quality, breadth and availability of mental healthcare
 - Knowledge and adoption of resilience-building and healthy coping skills
 - Willingness to contribute to others’ well-being

The efforts and activities for realizing these outcomes include:

- Advocating for behavioral health at local, state, and federal levels
- Deploying a multi-media campaign to build awareness of behavioral health
- Building broad awareness and utilization of Help Center 2-1-1
- Delivering resilience workshops to broad and diverse audiences

GGUW Resilience Project activities shifted in the spring of 2020 to offer online programming to address new stresses, fears, and difficulties caused by the COVID-19 pandemic.

- **Elevating Behavioral Health (EBH)** - GGUW partners with several community coalitions (Gallatin County Mental Health Local Advisory Committee, LiveWell49, and EBH) to address concerns around behavioral health. The Community Health Needs Assessment (CHNA) and Community Health Improvement Plan (CHIP) community focus groups consistently identify the mental health system and substance abuse as major causes of concern.

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

- **Elevating Behavioral Health (EBH) (Continued)** - Residents and practitioners point to a long list of problems, including:
 - Lack of access to affordable mental health and substance abuse services, including specialized services such as detox and inpatient psychiatric care;
 - A system that struggles to keep up with the demand of serving those in crisis;
 - Funding cuts that have decimated core case management services for those with serious and persistent mental health conditions
 - A persistent stigma associated with even basic mental health care.

In 2017, several organizations joined together to create the Elevating Behavioral Health (EBH) steering committee – a coalition of health and human service organizations that together serve virtually every resident of Gallatin County. Together, EBH has worked to build community awareness and understanding of current challenges and ongoing efforts to serve people who need behavioral health services. This work has included two major community symposiums to raise awareness and gather community input, as well as more targeted work groups focused on crisis services, coordination of the mental health system, and efforts to improve community awareness and education around behavioral health.

From this work, the EBH steering committee has identified three main goal areas around which it will focus its work. Those areas are:

- Create and disseminate a community-wide education and awareness campaign, with messaging related to suicide prevention, stigma reduction, and awareness of behavioral health resources and challenges;
- Support and improve the community-wide system for serving people in mental health crisis or at risk of moving into crisis;
- Increase access to behavioral health services by integrating behavioral health services into non-traditional settings.

GGUW serves as the fiscal sponsor and a key partner/leader for the EBH community-wide education and awareness campaign which partners with www.ManTherapy.org.

- **Volunteer Connections / Volunteermt.org** - This GGUW initiative is to build volunteer engagement by providing a central resource for non-profit organizations to share quality volunteer opportunities with community members. The goals are to build the capacity for local volunteering, raise awareness of the value volunteers bring to our communities, and to mobilize volunteers to effectively and efficiently meet local needs. During the COVID pandemic, Volunteermt.org became the official platform for connecting volunteers with community volunteer needs.
- **Earth Day Festival** – GGUW serves as the fiscal sponsor for the Gallatin Valley Earth Day Festival Committee which aims to build on the 50-year legacy of Earth Day by promoting clean air, clean water, and a healthier world and to inspire communities to be part of the solution to the challenges and opportunities we face from a changing climate.

To learn more, visit www.greatergallatinunitedway.org.

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles. The basis of accounting recognizes revenues and related receivables when they are earned and expenses and related liabilities when incurred.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

- *Net Assets Without Donor Restrictions* – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.
- *Net Assets With Donor Restrictions* – Net assets subject to donor (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Income Taxes

The Organization is exempt from income taxes under Internal Revenue Code Section 501(c)(3) and therefore, has made no provision for income taxes in the accompanying financial statements. The Organization has also been classified as an entity that is not a private foundation within the meaning of Section 509(a) and qualifies for deductible contributions as provided in Section 170(b)(1)(A)(ii). The Organization's tax returns are open for examination by taxing authorities, generally, for three years after the due date of the return or the date the return was filed, whichever is later.

Cash and Cash Equivalents

For purposes of the cash flow statement, cash and cash equivalents includes amounts held in checking and savings accounts as well as certificates of deposit with an original maturity of three months or less. Account balances held in financial institutions are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per bank, per depositor.

Compensated Absences

The Organization accrues annual leave based upon the employees anniversary date. An employee which separates from the Organization is paid for all granted and unused annual leave.

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Donated Services, Materials, and Facilities

The financial statements of the Organization reflect in-kind donations as revenues in the period received and as assets, expenses, or decreases of liabilities depending on the type of benefit received. Donations are measured at estimated fair market values. Donations received with donor restrictions for future periods are reported as an increase in net assets with donor restrictions. Contributions of services are recognized in the financial statements if the services enhance or create nonfinancial assets or require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

Investments

Investments at Northfork Financial, LLC in marketable securities with readily determinable fair values and all investments in debt securities are reported at fair value in the statement of financial position. Unrealized gains and losses are included in the change in net assets. Investment income and gains restricted by a donor are reported as increases in net assets without donor restrictions if the restrictions are met in the reporting period in which the income and gains are recognized.

Functional Expenses

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The Organization tracks and allocates all direct expenses (including staff time and efforts) to specific programs, projects, and funding sources (where appropriate) and has an Indirect Cost Allocation (IDC) policy which is updated annually for all indirect expenses. Indirect costs (such as rent, utilities, office supplies, insurance, accounting, audit, and technology services) are determined on the basis of staff time and effort. GGUW's Indirect Cost Allocation is approved by the GGUW Board of Directors at the same time as the budget approval.

Property and Equipment

Property and equipment are recorded at their historical cost, or if donated, at the estimated fair market values at the date of donation based on independent appraisals. Such donations are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose. The Organization capitalizes assets purchased with a useful life of more than one year and purchase price greater than \$2,500. Property and equipment is depreciated using the straight-line method over their estimated useful lives.

Receivables

Grants receivable and unconditional promises to give (i.e pledges receivable) are measured at fair value on the date a written unconditional promise to give is received from the donor. The fair value is measured using an income approach which incorporates inputs including estimated timing of cash receipts and an appropriate present value discount factor if receivables are expected to be collected in future years. Conditional grants and pledges receivable are not recognized until they become unconditional, as in, when the conditions are substantially met (see Note 13). Intentions to give do not have legally enforceable documentation and, as such, are considered conditional and are not recognized until payment is received by Greater Gallatin United Way, Inc. Management considers all grants receivable to be collectible. The Organization uses an allowance method to estimate uncollectible pledges receivable. The allowance is based on prior years' experience and management's analysis of specific promises made. All campaign pledges receivable are expected to be received within one year from the end of the campaign year. Receivables still outstanding after that period are written off one year after the campaign year has ended.

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue Recognition

Contributions

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Unconditional donor promises to give (i.e. pledges receivable) are reported at fair value at the date there is sufficient verifiable evidence documenting that a promise was made by the donor and received by the Organization. Contributions of donor-restricted gifts are recognized at the time of the gift.

The gifts are reported either as net assets without donor restrictions or net assets with donor restrictions if they were received with donor stipulations that sufficiently limit the use of the donated assets. When a donor restriction expires, through the passage of time or when the purpose is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions.

Grants

The Organization receives grants from public agencies, as well as private organizations and individuals, to be used for specific programs or purposes, which may include general operations. Unconditional grant awards are recorded as grant revenue in the period in which they are awarded. Grants having the existence of a condition, but lacking in both the existence of a barrier and right of return to the resource provider, are classified as restricted grant revenue until the conditions are met. Conditional grant awards, having both the existence of a barrier and right of return to the resource provider, are classified as refundable advances when received as a cash advance and are recognized as revenue when the awards are expended or other conditions are satisfied.

kidsLINK Revenues

kidsLINK revenues consist of parent fees for the afterschool and out-of-school-time programs. Parent fees are recognized as revenue when received by the Organization; the result of recognizing these revenues when received is not materially different from when the revenues are earned.

Fundraising Events

Revenue from fundraising events consist of ticket sales, sponsorships, and auction item sales. Ticket sales are comprised of an exchange element based on the values of benefits provided, and a contribution element for the difference between the amount paid for the ticket and the exchange element. Sponsorships are a contribution but for some events they may entitle the sponsor to a specified number of event tickets, in which case a portion of the sponsorship is an exchange transaction similar to a ticket sale and the remainder is a contribution. Auction item sales are an exchange transaction. Management has deemed the exchange element not material to the overall financial statements. Ticket sales and sponsorships are recognized as event revenue when money is received as the majority of the transaction is considered to be a contribution. Auction item sales are not recognized as revenues until the event occurs.

Reclassifications

Certain reclassifications of amounts previously reported have been made to the accompanying financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported total net assets.

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Adoption of New Accounting Standards

The Financial Accounting Standards Board (FASB) issued Accounting Standard Update (ASU) 2014-09, *Revenue from Contracts with Customers (Topic 606)*, which provides comprehensive guidance on the recognition of revenue from contracts with customers. The ASU establishes a new contract and control-based revenue recognition model, changing the basis for deciding when revenue is recognized over time or at a point in time. The Organization adopted the new standard effective July 1, 2019, using the modified retrospective method. Greater Gallatin United Way, Inc.'s services that fall within the scope of ASC 606 are presented within fundraising events and are recognized at a point in time based on the transfer of control. The adoption of this ASU did not have a significant impact on Greater Gallatin United Way, Inc.'s financial statements. No changes were required to previously reported revenues or net assets as a result of the adoption.

The Financial Accounting Standards Board (FASB) issued Accounting Standard Update (ASU) 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and Accounting Guidance for Contributions Received and Made*, which clarifies and improves the scope and accounting guidance for contributions received and contributions made. The main provisions in this standard include clarification regarding the accounting for grants and contracts as exchange transactions or contributions, and improved guidance for distinguishing between conditional and unconditional contributions. The Organization adopted the new standard effective July 1, 2019. Based on the Organization's review of its grants and contracts, the timing and amount of revenue recognized previously is consistent with how revenue is recognized under the new standard. No changes were required to previously reported revenues or net assets as a result of the adoption.

2. LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor restrictions or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

	<u>2020</u>	<u>2019</u>
Financial assets		
Cash and cash equivalents	\$ 159,027	\$ 74,047
Investments	69,619	165,741
Accounts receivable	8,331	25,230
Grants receivable	185,199	141,665
Pledges receivable	201,547	149,657
Endowment investments	<u>509,652</u>	<u>507,529</u>
Financial assets, at year end	1,133,375	1,063,869
Unavailable for general expenditure in one year		
Contractual or donor-imposed restrictions		
Purpose restriction by donors	(136,513)	(24,182)
Endowment investments	<u>(509,652)</u>	<u>(507,529)</u>
	<u>(646,165)</u>	<u>(531,711)</u>
Total financial resources available for general expenditure	<u>\$ 487,210</u>	<u>\$ 532,158</u>

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

2. LIQUIDITY AND AVAILABILITY (Continued)

Greater Gallatin United Way accepts and honors various kinds of donor-restricted funds to GGUW-specified and promoted campaigns throughout the year. All donor-restricted funds are spent according to the specified wishes of the donor/grantor and are considered “unavailable to support general expenditures” with the exception of GGUW’s Community Impact funds. GGUW Community Impact funds are typically allocated each year through our funded-partner grants allocations process.

GGUW aims to maintain a minimum of three months of operating reserves, largely held in the Organization’s investment accounts. After a significant financial loss in the kidsLINK Afterschool Program in 2017-2018, the Board decided it was the financial priority of the Organization to ensure the kidsLINK Afterschool Program ended all future years in the net positive. Together with the CEO, the Board approved a budget and operating plan that ensured adequate funding and careful tracking of expenditures so that kidsLINK could cover its annual costs, repay the Organization for the loss over four years, and build a designated reserve for kidsLINK of \$10,000 by 2022. It is the intention of the Board and staff to build the kidsLINK Reserve Fund to \$50,000 by 2024. These funds are currently held in GGUW's bank account and are tracked through the Organization's financial statements., with the goal of covering annual costs and building a modest reserve for kidsLINK.

Typically within any given year, the Organization does not have excess cash because as many funds as possible are invested back into the community each year through GGUW’s Community Investment funded-partners grant allocations process.

The Organization will maintain a strong financial position to ensure continuity of operations and long term sustainability. To that effect, net assets without donor restrictions will accumulate based on both current and historical performance. On an annual basis, the finance committee will assess the organization’s liquidity, financial position, and long term strategies, as well as the community’s on-going needs. The results of this assessment will be reflected in the annual budget, whereas any excess of unrestricted revenues and support over allocable expenses will automatically increase net assets without donor restrictions to be carried over to future years. This carryover will be considered the organization’s operating reserves by default and is available, by Board resolution, to fund emerging needs within the community, strategic endeavors, and other needs. In addition, without Board resolution, it is available to fund budgetary shortfalls in any given year.

GGUW has the following resources/lines of credit available:

- Operating Investment Account – Stock donations and checking account transfers over time have accumulated in this account and these funds are used periodically to support GGUW cash flow or Board-identified expenditures.
- Legacy Investment Account – Donations collected in honor of outgoing, past CEO Carol Townsend in 2014, these funds are intended to be used for supporting community needs identified by the Board and CEO. They have not been utilized to date.
- Endowment Investment Account – Permanent endowment funds in the amount of \$283,149 have been invested/maintained/grown since its original investment with minimal or no transfers out.
- Three investment accounts managed by the Montana Community Foundation for GGUW
- Credit Card - GGUW has an available line of credit of \$13,100 on its credit card issued through GGUW's bank of business.

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

3. CONCENTRATION OF CREDIT RISK

The Organization receives a significant portion of its annual revenue from several local entities. If the funds from those groups were not provided it would adversely affect the operations of the Organization. However, the Organization does not feel the support will be withheld based on the positive ongoing relationships.

4. INVESTMENTS

Investments consist of the following as of June 30, 2020 and 2019:

	<u>2020</u>		<u>2019</u>	
	<u>Cost</u>	<u>Fair Value</u>	<u>Cost</u>	<u>Fair Value</u>
Marketable securities - Operating:				
Bank insured deposit	\$ 908	\$ 908	\$ 8,664	\$ 8,664
Mutual bond funds	7,444	8,115	41,596	42,882
Mutual large value equity funds	4,737	4,904	24,983	29,015
Mutual small blend funds	1,475	1,367	7,533	8,279
Mutual large blend funds	<u>3,605</u>	<u>5,084</u>	<u>20,390</u>	<u>27,610</u>
	<u>18,169</u>	<u>20,378</u>	<u>103,166</u>	<u>116,450</u>
Marketable securities - Legacy Fund:				
Bank insured deposit	24	24	241	241
Mutual bond funds	14,927	15,890	14,562	14,857
Mutual large value equity funds	14,342	14,570	13,574	15,588
Mutual small blend funds	5,899	5,200	5,683	5,991
Mutual large blend funds	<u>9,694</u>	<u>13,557</u>	<u>9,398</u>	<u>12,614</u>
	<u>44,886</u>	<u>49,241</u>	<u>43,458</u>	<u>49,291</u>
Marketable securities - Endowment:				
Bank insured deposit	1,446	1,446	1,051	1,051
Mutual bond funds	126,753	135,044	133,986	137,150
Mutual large value equity funds	160,365	167,038	142,390	164,378
Mutual small blend funds	64,270	58,462	59,633	62,798
Mutual large blend funds	<u>104,919</u>	<u>147,662</u>	<u>105,483</u>	<u>142,152</u>
	<u>457,753</u>	<u>509,652</u>	<u>442,543</u>	<u>507,529</u>
	<u>\$ 520,808</u>	<u>\$ 579,271</u>	<u>\$ 589,167</u>	<u>\$ 673,270</u>

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

5. ENDOWMENT

As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. During both the years ended June 30, 2020 and 2019, fees paid for management of endowment funds were \$0.

Interpretation of Relevant Law

The Board of Directors has interpreted the Montana Uniform Prudent Management of Institutional Funds Act ("MUPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization retains in perpetuity (a) the original value of gifts donated to the endowment, (b) the original value of subsequent gifts to the endowment, and (c) any accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

Donor restricted amounts not retained in perpetuity are subject to appropriation for expenditure by us in a manner consistent with the standard of prudence prescribed by MUPMIFA. In accordance with MUPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund;
- (2) The purposes of the Organization and the donor-restricted endowment fund;
- (3) General economic conditions;
- (4) The possible effect of inflation and deflation;
- (5) The expected total return from income and the appreciation of investments;
- (6) Other resources of the Organization; and
- (7) The investment policies of the Organization.

As of June 30, 2020 and 2019, endowment net asset composition by type of fund is as follows:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
June 30, 2020:			
Donor-restricted endowment funds			
Original donor-restricted gift amounts to be maintained in perpetuity	\$ -	\$ 283,149	\$ 283,149
Accumulated investment earnings	<u>-</u>	<u>226,503</u>	<u>226,503</u>
	<u>-</u>	<u>509,652</u>	<u>509,652</u>
Beneficial interest in agency endowment			
Original donor-restricted gift amounts to be maintained in perpetuity	-	35,251	35,251
Accumulated investment earnings	<u>-</u>	<u>7,214</u>	<u>7,214</u>
	<u>-</u>	<u>42,465</u>	<u>42,465</u>
	<u>\$ -</u>	<u>\$ 552,117</u>	<u>\$ 552,117</u>

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

5. ENDOWMENT (Continued)

As of June 30, 2019, endowment net asset composition by type of fund is as follows:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
June 30, 2019:			
Donor-restricted endowment funds			
Original donor-restricted gift amounts to be maintained in perpetuity	\$ -	\$ 283,149	\$ 283,149
Accumulated investment earnings	<u>-</u>	<u>224,380</u>	<u>224,380</u>
	<u>-</u>	<u>507,529</u>	<u>507,529</u>
Beneficial interest in agency endowment			
Original donor-restricted gift amounts to be maintained in perpetuity	-	35,251	35,251
Accumulated investment earnings	<u>-</u>	<u>8,740</u>	<u>8,740</u>
	<u>-</u>	<u>43,991</u>	<u>43,991</u>
	<u>\$ -</u>	<u>\$ 551,520</u>	<u>\$ 551,520</u>

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor of MUPMIFA requires the Organization to retain as a fund of perpetual direction. As of June 30, 2020 and 2019, the endowment fund had no such deficiency.

Return Objectives and Risk Parameters

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to operations while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Organization must hold in perpetuity or for a donor-specified period(s).

The Organization expects its endowment funds, over time, to provide a reasonable level of current income to support the spending policy authorized by the Board of Directors and to grow equity assets. Actual returns in any given year may vary from this amount.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation including cash equivalents, fixed income, and equity securities to achieve its long-term return objectives within prudent risk constraints.

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

5. ENDOWMENT (Continued)

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Endowment and Investment Committee shall review the fiscal year end account statements and returns of the endowment account and may transfer, to the general operating account, so much of the net income, but not more than five percent (5%) of the total portfolio balance of the account as valued on the last business day of the fiscal year, as they deem necessary and appropriate. Income shall be defined as dividends from stocks and interest from bond funds. In addition, the Board may set aside and transfer to the general operating account or can designate for a project so much of the net appreciation, realized and unrealized, in fair market value of the assets of the endowment funds over historic value. The historic value is the value of all gifts and transfer to the fund as of the date of such transfer. In establishing this policy, the Organization considered the long-term expected return on its endowment. Accordingly, over the long term, the Organization expects the current spending policy to allow its endowment to grow. This is consistent with the Organization's objective to preserve the fair value of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

Changes in endowment net assets for the years ended June 30, 2020 and 2019 are as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, June 30, 2018	\$ -	\$ 528,050	\$ 528,050
2019 investment return:			
Change in FMV of beneficial interest in agency endowment	-	(838)	(838)
Investment return, net	<u>-</u>	<u>24,308</u>	<u>24,308</u>
Endowment net assets, June 30, 2019	<u>-</u>	<u>551,520</u>	<u>551,520</u>
2020 investment return:			
Change in FMV of beneficial interest in agency endowment	-	(1,526)	(1,526)
Investment return, net	<u>-</u>	<u>2,123</u>	<u>2,123</u>
Endowment net assets, June 30, 2020	<u>\$ -</u>	<u>\$ 552,117</u>	<u>\$ 552,117</u>

The beneficial interest in agency endowment (agency fund) is held at the Montana Community Foundation (the Foundation). The agency fund is comprised of funds contributed by the Organization to the Foundation. This fund is reflected on the accompanying financial statements as an asset and related earnings are included in revenue. The amount held by the Montana Community Foundation in the agency fund as of June 30, 2020 and 2019 was \$42,465 and \$43,991, respectively.

The Organization has additional endowments held by the Foundation in a donor advised fund. The donor advised fund is comprised of contributions from third-party donors to the Foundation. This fund does not qualify to be recorded on the Organization's Statement of Financial Position. However, earnings from this fund are reported on the statement of activities. The amount held by the Montana Community Foundation in the donor advised fund as of June 30, 2020 and 2019 was \$307,227 and \$318,253, respectively.

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

6. FAIR VALUE MEASUREMENTS

Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820, *Fair Value Measurements and Disclosures* defines fair value and establishes a framework for measuring fair value in generally accepted accounting principles. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs.

The three levels of the fair value hierarchy under ASC 820 are described as follows:

Level 1 - Quoted market prices in active markets for identical assets or liabilities.

Level 2 - Inputs other than Level 1 that are observable, either directly or indirectly, such as quoted market prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 - Unobservable inputs for the asset or liability. Unobservable inputs shall be used to measure fair value to the extent that the observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at the measurement date.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Fair values of assets measured on a recurring basis at June 30, 2020 are as follows:

	<u>Fair Value</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Marketable securities	\$ 579,271	\$ 579,271	\$ -	\$ -
Beneficial interest in agency endowment	<u>42,465</u>	<u>-</u>	<u>-</u>	<u>42,465</u>
	<u>\$ 621,736</u>	<u>\$ 579,271</u>	<u>\$ -</u>	<u>\$ 42,465</u>

Fair values of assets measured on a recurring basis at June 30, 2019 are as follows:

	<u>Fair Value</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Marketable securities	\$ 673,270	\$ 673,270	\$ -	\$ -
Beneficial interest in agency endowment	<u>43,991</u>	<u>-</u>	<u>-</u>	<u>43,991</u>
	<u>\$ 717,261</u>	<u>\$ 673,270</u>	<u>\$ -</u>	<u>\$ 43,991</u>

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

6. FAIR VALUE MEASUREMENTS (Continued)

The beneficial interest in agency endowment held at Montana Community Foundation has been valued, as a practical expedient, at the fair value of the Organization's share of the Foundation's investment pool as of the measurement date. The Foundation values securities and other financial instruments on a fair value basis of accounting. The estimated fair values of certain investments of the Foundation are determined by the management of the Foundation and may not reflect amounts that could be realized upon immediate sale, nor amounts that ultimately may be realized. Accordingly, the estimated fair values may differ significantly from the values that would have been used had a ready market existed for these investments. The beneficial interest in assets held at the Montana Community Foundation is not redeemable by the Organization.

Financial instruments classified as Level 3 in the fair value hierarchy represent the Organization's investments in financial instruments in which management has used at least one significant unobservable input in the valuation model. The following table represents a reconciliation of the activities for Level 3 financial instruments (beneficial interest in agency endowment funds) for the years ended June 30, 2020 and 2019:

	<u>2020</u>	<u>2019</u>
Beginning balance	\$ 43,991	\$ 44,829
Share of appreciation (depreciation)	<u>(1,526)</u>	<u>(838)</u>
Ending balance	<u>\$ 42,465</u>	<u>\$ 43,991</u>

7. LEASES

The Organization leases office space under a five-year agreement, which was extended for three years through June 30, 2022. The monthly lease obligation for the fiscal year ended June 30, 2020 was \$3,614. The future noncancellable lease payments are \$44,664 for the fiscal year ending June 30, 2021 and \$46,008 for fiscal year 2022.

8. RETIREMENT PLAN

In January 2004, with revisions in 2015, the Organization adopted an employer invested Savings Incentive Match Plan for Employees (SIMPLE) retirement plan with eligibility beginning the 1st day of the month following employment (amended 1/15/15). This plan was incorporated into the fully revised and updated GGUW Personnel Policy and Procedures Manual which was approved by the GGUW BOD on April 6, 2017. Full-time employees are eligible to participate in the plan pursuant to the terms of the plan. The employer contribution is a dollar for dollar match of the employee's salary deferral, up to 3% of compensation. The 3% employer match can be reduced to no less than 1% for two out of five years. Notification of the reduction must be given to the employees. The employer cannot contribute more than what is outlined above. Participants may direct their investments among the funds offered by the plan. During the years ended June 30, 2020 and 2019, the Organization made matching contributions of \$7,001 and \$6,357, respectively, to the SIMPLE plan.

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

9. DONATED SERVICES, MATERIALS, AND FACILITIES

The fair value of donated services and goods included as contributions in the financial statements for the year ended June 30, 2020, are as follows:

	<u>Programs</u>	<u>Fundraising</u>	<u>Management</u>	<u>Total</u>
Allocations	\$ 1,800	\$ -	\$ -	\$ 1,800
Legal and professional	670	250	80	1,000
Marketing	10,000	5,517	-	15,517
Rent and utilities	1,675	625	200	2,500
Supplies	<u>4,732</u>	<u>-</u>	<u>-</u>	<u>4,732</u>
	<u>\$ 18,877</u>	<u>\$ 6,392</u>	<u>\$ 280</u>	<u>\$ 25,549</u>

The fair value of donated services and goods included as contributions in the financial statements for the year ended June 30, 2019, are as follows:

	<u>Programs</u>	<u>Fundraising</u>	<u>Management</u>	<u>Total</u>
Contract services	\$ 4,500	\$ -	\$ -	\$ 4,500
Curriculum	600	-	-	600
Legal and professional	-	-	1,000	1,000
Marketing	-	16,340	-	16,340
Supplies	<u>-</u>	<u>-</u>	<u>240</u>	<u>240</u>
	<u>\$ 5,100</u>	<u>\$ 16,340</u>	<u>\$ 1,240</u>	<u>\$ 22,680</u>

10. OVERHEAD RATIO

The following overhead (fundraising) ratio is equal to fundraising, management, and general expenses divided by total campaign support and all other revenue sources. The ratio is calculated below using the net method recommended in functional expenses and overhead reporting guidelines for United Ways, United Way of America, 2003.

	<u>2020</u>	<u>2019</u>
Numerator: Fundraising and management expense, including payments to affiliates	\$ <u>334,800</u>	\$ <u>308,556</u>
Denominator: Total support and revenue, excluding in-kind donations and unrealized gains (losses) on investments	\$ 2,208,046	\$ 1,534,286
Add: Designations	<u>7,310</u>	<u>5,321</u>
	<u>\$ 2,215,356</u>	<u>\$ 1,539,607</u>
Numerator/denominator expressed as a percentage	<u>15.1 %</u>	<u>20.0 %</u>

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

11. NET ASSETS WITH DONOR RESTRICTIONS

The Organization's Board of Directors may choose to place limitations on a portion of the net assets without donor restrictions. Net assets with donor restrictions is comprised of the following as of June 30:

	2020	2019
Subject to expenditure for specific purpose:		
kidsLINK	\$ 309	\$ 309
Man Therapy	13,514	-
COVID-19 response fund	79,340	-
COVID-19 emergency childcare	25,137	-
ECCC	16,257	23,873
Earth Day festival	3,762	-
Gilhousen Family Foundation	60,000	60,000
	198,319	84,182
Endowments:		
Accumulated income on donor-restricted endowment funds	226,503	224,380
Donor-restricted investments held in perpetuity	283,149	283,149
	509,652	507,529
Not subject to spending policy or appropriation:		
Beneficial interest in assets held by community foundation	42,465	43,991
	\$ 750,436	\$ 635,702

12. PAYCHECK PROTECTION PROGRAM LOAN

In April 2020, the Organization was granted a \$89,800 loan under the Paycheck Protection Program (PPP) administered by a Small Business Administration (SBA) approved partner. The loan is uncollateralized and is fully guaranteed by the Federal government. The Organization has initially recorded the loan as a refundable advance and will record the forgiveness in accordance with the guidance for conditional contributions when there is no longer a measurable performance or other barrier and a right to return the loan. Proceeds from the loan are eligible for forgiveness if used for payroll costs, group health benefits, rent, and utilities. No contribution revenue has been recorded for the year ended June 30, 2020. This loan was fully forgiven in January 2021 (see Note 15).

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

13. CONDITIONAL CONTRIBUTIONS

At June 30, 2020, GGUW had the following conditional promises related to grants, which are not recognized as revenue until the conditions are substantially met.

In 2019-2020, AMB West Philanthropies announced a two-year grant award of \$94,000 for GGUW's Resilience Project - \$44,000 for Year 1 (FY19-20 check received in July 2019) and \$50,000 for Year 2 (FY20-21), pending the Organization's successful completion of Year 1 Resilience Project goals. The Year 2 grant award was not recognized as revenue in fiscal year 2020 as the conditional had not been met as of June 30, 2020. These funds were restricted for GGUW's Resilience Project and were received in August 2020. Pending receipt of full funding, each year, \$5,000 of the grant was restricted for the LiveWell49 Coalition to support professional development for providers, trainings and awareness of whole-person wellbeing in Park County. An additional \$5,000 per year was restricted to support a mental health awareness campaign such as Mantherapy in Gallatin and Park Counties. Remaining funds for each year were restricted for GGUW's Resilience Project per the submitted grant budget.

In 2019-2020, MT Office of Public Instruction awarded GGUW the first year of a five-year 21st Century Community Learning Centers (21st CCLC) grant in the amount of \$196,175 per year for afterschool and summer programming in Gallatin County (Hyalite, Irving, Whittier, Three Forks Elementary/Middle/High Schools, West Yellowstone Elementary School, and Gallatin Valley YMCA Summer Camp). This is a reimbursable grant. By June 30, 2020, GGUW billed OPI for \$64,562 of the grant and an additional \$123,685 was billed by July 31, 2020, and received in September 2020. GGUW was unable to bill \$7,928 within the designated timeframe due to program changes related to the pandemic. Subsequently, OPI added \$7,928 to the next year's grant award total (FY 20-21) through a COVID-19 exception. Future four years of funding totaling \$784,700 were not recognized as revenue in fiscal year 2020, as the conditional of expending the funds for reimbursement within the restricted time periods had not been met. These annually approved grant funds are restricted for operating afterschool programs and reimbursements for these expenses are expected to be fully received in each of the next four years (fiscal years 20-21, 21-22, 22-23, and 23-24).

In 2019-2020, MT Office of Public Instruction awarded GGUW the second year of a five-year 21st Century Community Learning Centers (21st CCLC) grant in the amount of \$100,000 per year for afterschool and summer programming in Bozeman (Whittier) and Belgrade (Saddle Peak). This is a reimbursable grant. By June 30, 2020, GGUW billed OPI for \$43,486 of the grant and the remaining balance (\$56,514) was billed by July 31, 2020, and received in September 2020. Future three years of funding totaling \$300,000 were not recognized as revenue in fiscal year 2020, as the conditional of expending the funds for reimbursement within the restricted time periods had not been met. These annually approved grant funds are restricted for operating afterschool programs and reimbursements for these expenses are expected to be fully received in each of the next three years (fiscal years 20-21, 21-22, and 22-23).

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

14. GRANTS

21st Century Community Learning Centers Grant

During the year ending June 30, 2020 the Organization received two grants from the Montana Office of Public Instruction (MTOPI) in the amounts of \$196,175 and \$100,000 to fund staff and support for kidsLINK Afterschool, in partnership with Bozeman School District #7, Belgrade Public Schools District, Gallatin Valley YMCA, Three Forks, and West Yellowstone.

During the year ending June 30, 2019 the Organization received a grant of \$100,000 from the Montana Office of Public Instruction to fund staff and support for kidsLINK Afterschool, in partnership with Bozeman School District #7 (\$45,000), Belgrade Public Schools District (\$45,000), and Gallatin Valley YMCA (\$10,000).

The 21st CCLC grant awards are expense reimbursement grants and all funds were claimed in 2018-19. In 2019-20 however, \$7,928 of 21st CCLC grant funds were not claimed due to program changes caused by the COVID-19 pandemic. MTOPI has authorized the \$7,928 of unclaimed funds as carryover funds that can be spent in 2020-21.

AMB West Philanthropies (formerly Mountain Sky Guest Ranch Fund, affiliate of the Arthur M. Blank Family Foundation)

During the year ending June 30, 2020, the Organization received a \$100,000 grant award from AMB West for the SWMT COVID-19 Relief Fund managed jointly in partnership with One Valley Community Foundation (OVCF) and SWMT Community Organizations Active in Disaster (SWMT COAD). The funding was fully expended through the COVID-19 Relief Fund allocations process in accordance with the grant award.

During the year ending June 30, 2020, the Organization received a first year grant award in the amount of \$44,000 from AMB West for The Resilience Project for ACES awareness, stress reduction and wellness trainings, outreach and education efforts, mental health marketing campaign, and other behavioral health community supports. The funds were expended in accordance with the grant awards. The Organization was granted a second year grant award for The Resilience Project, in the amount of \$50,000 for 2020-21, upon successful completion of the first year of programming.

During the year ending June 30, 2020, the Organization received \$10,000 from AMB West for the kidsLINK Afterschool Program to support direct program costs of kidsLINK Afterschool Programs ensuring all children who need the program are able to attend regardless of their families' ability to pay. The funds were expended in accordance with the grant awards.

During the years ending June 30, 2020 and 2019, the Organization received grant awards in the amount of \$5,000 per year from AMB West to support kidsLINK Afterschool program direct costs - specified by the grantor for the program "ELEVATE Shields Valley". The funds were expended in accordance with the grant awards.

Dennis & Phyllis Washington Foundation

During the year ending June 30, 2020, the Organization received two grant awards in the amounts of \$6,500 and \$3,250 from the Dennis & Phyllis Washington Foundation for the management costs of the SWMT COVID-19 Relief Fund managed jointly in partnership with One Valley Community Foundation (OVCF) and SWMT Community Organizations Active in Disaster (SWMT COAD). The funding was fully expended to cover management expenses of the COVID-19 Relief Fund in accordance with the grant award.

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

14. GRANTS (Continued)

Dennis & Phyllis Washington Foundation (Continued)

During the year ending June 30, 2020, the Organization received a grant award of \$4,500 for GGUW's Community Impact Fund. The funds were fully expended through GGUW's Community Impact grant allocation process in accordance with the grant awards.

During the year ending June 30, 2019, the Organization received a grant award of \$4,500 for GGUW's Community Impact Fund and \$2,000 for GGUW's Community Impact Fund specified for Park County. The funds were fully expended through GGUW's Community Impact grant allocation process in accordance with the grant awards.

During the year ending June 30, 2019 the Organization received a grant award of \$4,500 for GGUW's Community Impact Fund and \$2,500 for GGUW's Community Impact Fund specified for Park County. The funds were allocated through GGUW's Community Impact grant allocation process in accordance with the grant awards.

Elks Lodge #463

During the year ending June 30, 2020, the Organization received a grant award of \$2,000 for Dolly Parton's Imagination Library program. The funds were fully expended in accordance with the grant award.

Emergency Food and Shelter National Board

During the years ending June 30, 2020 and 2019, the Organization received 3 grant awards (\$393, \$308, \$392) for a total of \$1,093 in FY2020 and \$43 in FY2019 for GGUW's administrative costs associated with managing the Emergency Food and Shelter Program (EFSP) grant allocations process locally for Gallatin and Park Counties. The funds were spent in accordance with the grant award. Overseeing the EFSP grants allocations process brought federal funding for emergency food and shelter programs in the amounts of \$29,022 to Gallatin County and \$4,220 to Park County in FY2020 and \$30,122 to Gallatin County in FY2019.

First Interstate Bank

During the year ending June 30, 2020 the Organization received a grant award of \$5,000 from First Interstate Bank for GGUW's Community Impact Fund. The funds were fully expended through GGUW's Community Impact grant allocation process in accordance with the grant awards.

During the year ending June 30, 2019 the Organization received a grant award of \$3,000 from First Interstate Bank to support kidsLINK Afterschool program direct costs at program sites. The funds were expended in accordance with the grant awards.

First Interstate Bank Foundation

During the year ending June 30, 2019 the Organization received a grant award of \$3,000 to support kidsLINK Afterschool program direct costs at program sites. The funds were expended in accordance with the grant awards.

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

14. GRANTS (Continued)

First Security Bank Foundation

During the year ending June 30, 2020, the Organization received a grant award in the amount of \$5,000 from First Security Bank Foundation for the SWMT COVID-19 Relief Fund managed jointly in partnership with One Valley Community Foundation (OVCF) and SWMT Community Organizations Active in Disaster (SWMT COAD). The funding was fully expended through the COVID-19 Relief Fund allocations process in accordance with the grant award.

During the year ending June 30, 2019, the Organization received a grant award in the amount of \$10,000 from First Security Bank Foundation to support the kidsLINK Afterschool Program Scholarship Fund. The funding was spent in accordance with the grant award.

During the year ending June 30, 2019 the Organization received a grant award of \$5,000 from First Security Bank Foundation for GGUW's Community Impact Fund. The funds were allocated through GGUW's Community Impact grant allocation process in accordance with the grant awards.

Gilhausen Family Foundation

During the year ending June 30, 2020, the Organization received a \$20,000 grant award from the Gilhausen Family Foundation - \$10,000 for the SWMT COVID-19 Relief Fund managed jointly in partnership with One Valley Community Foundation (OVCF) and SWMT Community Organizations Active in Disaster (SWMT COAD) and \$10,000 to assist with covering the management costs of the COVID-19 Relief Fund. The funding was fully expended in accordance with the grant award with 50% going directly into the COVID Relief Fund and 50% covering management expenses of the COVID-19 Relief Fund.

During the years ending June 30, 2020 and 2019 the Organization received grants in the amount of \$30,000 and \$40,000 respectively from the Gilhausen Family Foundation for kidsLINK Afterschool, the afterschool program initiative. The funds were expended for direct program expenses, in accordance with the grant each year. Each year the grant award stipulated a match requirement in the amounts of \$5,000 and \$10,000 respectively, which GGUW met. The funding was spent in accordance with the grant.

During the years ending June 30, 2020 and 2019, the Organization received a grant for \$60,000 per year respectively with a stated purpose to use the funds to support the administrative overhead expenses for the 2020-2021 and 2019-2020 fiscal years, so other donors' contributions could support the program services of Greater Gallatin United Way. For FY 2019-2020 the grant award stipulated a \$10,000 match requirement from the GGUW board of directors, which GGUW met. Funds are being held for and/or were expended in accordance with their contribution.

LAUNCH (Linking Actions with Unmet Needs of Children's Health)

During the year ending June 30, 2019, the Organization received funding from the MT Department of Public Health and Human Safety – through the Gallatin City-County Health Department (acting as local fiscal agent) as follows.

2018-19 Project LAUNCH funding: \$40,275 for ECCC to support the ECCC Coordinator position and \$9,589 for kidsLINK Afterschool for the purpose of providing mental health consultation in the kidsLINK Afterschool Program.

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

14. GRANTS (Continued)

LAUNCH (Linking Actions with Unmet Needs of Children's Health) (Continued)

The Project LAUNCH funding aims to identify and support the social-emotional/mental health needs of young children (0-8 year olds) and their families through a systems-approach over a 5-year period. Grant funds were federal (from SAMHSA – Substance Abuse and Mental Health Services Administration) and were expense reimbursable. Allowable expenses for the Organization were claimed and reimbursed in accordance with the grant award.

No LAUNCH funding was received in the year ending June 30, 2020 because the five year grant ended in the previous fiscal year (2019).

Montana Department of Public Health and Human Services (DPHHS)

During the year ending June 30, 2020 the Organization received an Emergency Childcare COVID Relief Grant from DPHHS in the amount of \$90,000 to operate temporary, emergency childcare for essential workers. \$64,583 was expended at June 30, 2020 in accordance with the grant award with the remaining \$25,417 carried over into FY2020-21 to be used for the same purpose.

During the year ending June 30, 2020 the Organization received Strengthening Montana's Early Childhood Systems Grant award funding from DPHHS in the amount of \$88,414 (remaining balance of the \$110,000 awarded in FY2019) for the Organization's Gallatin Early Childhood Community Council initiative. The award was an expense reimbursement grant and all funds were claimed in accordance with the grant award.

During the year ending June 30, 2019 the Organization received Strengthening Montana's Early Childhood Systems Grant award funding from DPHHS in the amount of \$110,000 of which \$21,586 was expended in FY 2019 for the Organization's Gallatin Early Childhood Community Council initiative. The award was an expense reimbursement grant and all funds were claimed in accordance with the grant award. This was a first pilot year for the grant.

Strengthening Montana's Early Childhood System Project Montana was awarded a 2019 Preschool Development Birth through Five (PDG B-5) grant from the Administration for Children and Families (ACF) to conduct early childhood systems work in the state. The resultant Strengthening Montana's Early Childhood System Project is focused on developing the state's comprehensive early childhood system to support early learning and development, family support and engagement, and health. The project is intended to promote access to high-quality early childhood care and education (ECE) for infants, toddlers, and preschool age children in a mixed-delivery system to support the state's vision that children achieve their highest potential in school and in life. The target populations are underserved children, families, and geographic regions, and the early childhood providers and supporting system. The second activity of the project was to conduct strategic planning for Montana's early childhood system. The strategic plan was developed May—July 2019, with a significant focus on engaging family and provider voices throughout the process. Montana's early childhood strategic plan reflects the state's approach to implementing a five-year effort toward strengthening the state's early childhood system, with a focus on enhancing its early care and education mixed delivery system for children birth through five, particularly for vulnerable children. This plan builds from and replaces the 2013 early childhood system strategic plan and reflects the 2019 comprehensive statewide needs assessment findings and recommendations. Montana's needs assessment, conducted January – July 2019, was a broad and deep analysis of the state's ECE, family support, and health services and supports.

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

14. GRANTS (Continued)

Montana Department of Public Health and Human Services (DPHHS) (Continued)

During the year ending June 30, 2019 the Organization received Montana Preschool Development Grant award funding from DPHHS in the amount of \$1,816 for the Organization's Gallatin Early Childhood Community Council initiative. The award was an expense reimbursement grant and all funds were claimed in accordance with the grant award.

Morgridge Family Foundation

During the year ending June 30, 2020, the Organization received two grants from the Morgridge Family Foundation in the amounts of \$25,000 and \$80,300 for the SWMT COVID-19 Relief Fund managed jointly in partnership with One Valley Community Foundation (OVCF) and SWMT Community Organizations Active in Disaster (SWMT COAD). The \$25,000 grant award was fully expended through the regular COVID-19 Relief Fund allocations process and the \$80,300 grant award was allocated in a collaborative process with the Morgridge Family Foundation in accordance with their request that the \$80,300 be allocated to small nonprofit organizations with budgets under \$500,000 for their COVID-relief work.

US Bank Foundation

During the years ending June 30, 2020 and 2019, the Organization received grants in the amounts of \$4,000 and \$3,500 respectively for GGUW's Community Impact Fund. The funds were allocated through GGUW's Community Impact grant allocation process in accordance with the grant awards.

Wells Fargo Foundation

During the year ending June 30, 2020, the Organization received a \$20,000 grant award from Wells Fargo Foundation \$10,000 for GGUW'S Community Impact Fund and \$10,000 for the SWMT COVID-19 Relief Fund managed jointly in partnership with One Valley Community Foundation (OVCF) and SWMT Community Organizations Active in Disaster (SWMT COAD). The funding was fully expended through the GGUW CI Allocations process and COVID-19 Relief Fund allocations process (respectively) in accordance with the grant award.

During the year ending June 30, 2019, the Organization received a grant in the amount of \$7,500 respectively for GGUW's Community Impact Fund. The funds were allocated through GGUW's Community Impact grant allocation process in accordance with the grant awards.

Yellowstone Club Community Foundation

During the year ending June 30, 2020, the Organization received a grant award in the amount of \$15,000 from the Yellowstone Club Community Foundation for kidsLINK Afterschool, restricted for kidsLINK programs in Gallatin County. The funding was expended in accordance with the grant.

15. SUBSEQUENT EVENTS

Economic Uncertainties

As a result of the spread of the COVID-19 coronavirus, economic uncertainties have arisen which could negatively impact revenues, net income and cash flows in future years, though such potential impact is unknown at this time. In April 2020, Greater Gallatin United Way, Inc. received a Paycheck Protection Program (PPP) loan through the Small Business Administration (SBA) for \$89,800 (see Note 12); the full amount of this loan was forgiven in January 2021.

GREATER GALLATIN UNITED WAY, INC.
NOTES TO FINANCIAL STATEMENTS
June 30, 2020 and 2019

15. SUBSEQUENT EVENTS (Continued)

In order to support the Organization's ability to respond quickly to meet any unexpected cash-flow needs during the pandemic, the GGUW Board of Directors passed a resolution at the October 1, 2020 board meeting to:

- 1) Approve use of Legacy investment account funds for operating purposes;
- 2) Sell all equity holdings in Legacy and Operating accounts to cash; and
- 3) Merge Legacy account assets into Operating account and close Legacy account.

These actions were taken in October 2020; however investment funds have not been needed for cash-flow purposes through January 28, 2021.

Date of Management Evaluation

Management has evaluated subsequent events through January 28, 2021, the date on which the financial statements were available to be issued.